



Coface Collections North America Announces New Regional Vice President

*New Executive Leadership, SSAE 16 Certification and Commitment to Regulatory
Compliance Position CCNA to Capture New Market Share*

Kenner, LA – October 23, 2012 – Coface Collections North America, Inc. (CCNA), a leader in international accounts receivable management, is pleased to announce the appointment of Bryan Leib as Regional Vice President. Leib has over eight years of experience in the commercial collections industry and has solid relationships with Fortune 500 corporations, government agencies and organizations in the higher education industry.

As Regional Vice President, Leib is responsible for introducing CCNA's capabilities to new industries primarily in the northeastern region of the United States. He believes that CCNA's competitive advantage lies in being licensed and bonded in all required jurisdictions, along with the company's recent certification as a SSAE Type II organization with the American Institute of Certified Public Accountants. This designation is the recognized mark of IT service quality in the debt collection industry.

"I'm excited to work for a company that consistently strives to meet the highest standards in the collections industry," said Leib. "This is a great time for CCNA. We are well positioned for immediate entry into new markets with our SSAE 16 certification, nationwide licensing and commitment to full compliance with all laws and regulations in our industry."

Leib says he is looking forward to introducing CCNA's proven services to the higher education, banking, medical and government industries. Having served as the Chief Operating Officer of Leib Solutions, a commercial collection agency for over eight years, Leib brings to CCNA an expertise in cultivating sales, marketing, client services and attorney forwarding relationships.

He has been a frequent speaker for numerous organizations and has served on the board of directors for *International Association of Commercial Collectors* (IACC) and *Commercial Collection Agency Association* (CCAA). Leib was named one of the top 25 most influential collection professionals in 2009 by *Collection Advisor* magazine and has served as a columnist for *SNJ Business People*, *Collector Mentor* and *Smart CEO*.

Leib is active in his community and serves as a member on both the Board of Directors and the Campaign Cabinet for United Way. He has also served in several leadership capacities with March of Dimes in Philadelphia.

For more information on the SSAE Type II certification and what it means to CCNA's clients, click [here](#).



About Coface Collections North America

As a member of the Coface network, CCNA provides commercial debt recovery services to more than 100,000 customers in the United States and abroad. The company is a comprehensive, full service receivable management agency offering receivable management outsourcing, domestic and international commercial collections, audit collection, and business receivable management training.

CCNA is fully licensed and bonded in all required jurisdictions. It is also a member of the *Commercial Law League of America*, the *Commercial Collections Agency Association of the Commercial Law League of America*, and a member of the *International Association of Commercial Collectors*.

Founded in 1994, CCNA is headquartered in Kenner, Louisiana, with branch offices in Colorado, Washington and New Jersey. Visit us at www.coface-usa.com.

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About Coface

The Coface Group, a worldwide leader in credit insurance, offers companies around the globe solutions to protect them against the risk of financial default of their clients, both on the domestic market and for export. In 2011, the Group posted a consolidated turnover of €1.6 billion. 4,600 staff in 66 countries provide a local service worldwide. Each quarter, Coface publishes its assessments of country risk for 157 countries, based on its unique knowledge of company payment behavior and on the expertise of its 350 underwriters. Coface is a subsidiary of Natixis whose Core Tier 1 ratio was 10.2% at the end of December 2011. Learn more at www.coface.com.